

SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 10-QSB

QUARTERLY REPORT

Pursuant to sections 13 or 15(d) of The Securities Exchange Act of 1934

FOR THE QUARTER ENDED AUGUST 31, 1998

Commission File Number 0-12305

REPRO-MED SYSTEMS, INC.

(Exact name of registrant as specified in its charter)

NEW YORK

13-3044880

(State or other jurisdiction of
incorporation or organization)

(IRS Employer
identification No.)

24 Carpenter Road, Chester, New York

10918

(Address of principle executive offices)

(Zip Code)

(914) 469-2042

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last
report)

Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act
during the past 12 months (or for such shorter period that the registrant
was required to file such reports), and (2) has been subject to such filing
requirements for the past 90 days.

Yes No

At August 31, 1998 the registrant had outstanding 22,142,000 shares of
Common Stock, \$.01 par value.

PART I

Item 1. Financial Statements

Balance Sheets - August 31, 1998, August 31, 1997 and February 28, 1998.
Statements of Income - For the three month and six month periods ended
August 31, 1998 and August 31, 1997.
Statements of Cash Flow - August 31, 1998 and August 31, 1997.

Item 2. Management's Discussion and Analysis of Financial Condition and
Results of Operations

PART II

Item 1. Legal Proceedings

None

Item 2. Changes In Securities

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K
None

PART I, Item 1 - Financial Statements

Repro-Med Systems, Inc. And Subsidiary
Consolidated Balance Sheets

<TABLE>

<CAPTION>

Assets	Aug 31,1998	Aug 31,1997	Feb 28,1998
<S>	<C>	<C>	<C>
Current Assets			
Cash and Cash Equivalents	\$ 91,165	\$35,732	\$ 160,567
Short-term Investments	351,513	575,363	631,289
Accounts Receivable (Less Allowance for Doubtful Accounts of \$2,976 5/98,\$2,976 5/97,\$2,976 2/98)	239,897	815,859	232,915
Inventory	752,594	675,611	634,109
Prepaid Expenses & Other Receivables	67,087	66,398	65,876
Deferred Taxes - Current	156,000	156,000	156,000
Total Current Assets	1,658,256	2,324,963	1,880,756
Property, Equipment And Other Assets			
Land	290,303	290,303	290,303
Property and Equipment, Net	1,393,124	1,391,260	1,432,591
Deferred Taxes - Non-current	407,782	76,827	358,409
Other Assets, Net	62,615	70,540	69,130
Total Property, Equipment And Other Assets	2,153,824	1,828,930	2,150,433
Total Assets	\$3,812,080	\$4,153,893	\$4,031,189

Liabilities And Stockholders' Equity

Current Liabilities

Accounts Payable	\$ 84,026	\$ 97,613	\$ 140,440
Current Maturities of Long-term Debt	85,328	70,188	85,327
Bank Line of Credit Payable	480,000	85,000	360,000
Other Current Liabilities	155,000	171,285	218,188
Total Current Liabilities	804,354	424,086	803,955
Long-term Debt	1,035,695	1,059,607	1,077,605
Total Liabilities	1,840,049	1,483,693	1,881,560

Minority Interest In Subsidiary 240,514 310,811 280,493

Stockholder's Equity

Preferred Stock, 8% Cumulative \$.01 Par Value, Authorized 2,000,000 shares, Issued & Outstanding 10,000 shares	100	100	100
Common Stock, \$.01 Par Value, Authorized 50,000,000 Shares, Issued and Outstanding 22,142,000	221,420	221,420	221,420
Warrants Outstanding	140	140	140
Additional Paid-In Capital	3,040,662	3,040,662	3,040,662
Accumulated (Deficit)	(1,388,805)	(760,933)	(1,251,186)
Treasury Stock at Cost (2,275,000 shares)	(142,000)	(142,000)	(142,000)
Total Stockholder's Equity	1,731,517	2,359,389	1,869,136
Total Liab.& Stockholders'Equity	\$3,812,080	\$4,153,893	\$4,031,189

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Repro-Med Systems, Inc. And Subsidiary
Consolidated Statements Of Income

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	For Three Months Ended	For Six Months Ended
	Aug 31,1998	Aug 31,1997
	Aug 31,1998	Aug 31,1997

<S>	<C>	<C>	<C>	<C>
Sales				
Net Sales of Products	\$ 371,230	\$ 422,623	\$ 1,071,548	\$ 755,091
Sale of Impotence Treatment	0	708,000	0	708,000
	371,230	1,130,623	1,071,548	1,463,091
Costs And Expenses:				
Cost of Goods Sold	288,125	198,243	621,924	314,095
Selling, General & Administrative Expenses	292,040	302,489	575,954	595,605
Research and Development	24,440	20,488	83,115	61,224
Depreciation and Amortization	39,380	31,471	78,760	64,324
	643,985	552,691	1,359,753	1,035,248
Income (Loss) From Operations	(272,755)	577,932	(288,205)	427,843
Non-Operating Income(Expense):				
Licensing Income	0	(125,000)	0	75,000
Rental Income	21,525	21,525	43,050	43,050
Interest (Expense)	(33,673)	(26,628)	(62,887)	(49,418)
Interest & Other Inc (Exp)	68,953	6,804	85,821	15,356
	56,805	(123,299)	65,984	(66,012)
Income (Loss) Before Minority Interest Share of Operations	(215,950)	454,633	(222,221)	361,831
Minority Interest In (Income) Loss of Subsidiary				
	19,413	(189,844)	39,979	(191,986)
Income (Loss) Before Income Taxes	(196,537)	264,789	(182,242)	169,845
Provision (Benefit) For Income Taxes				
	(49,123)	21,303	(48,623)	(26,224)
Net Income (Loss) After Income Taxes	\$ (147,414)	\$ 243,486	\$ (133,619)	\$ 196,069
Earnings (Loss) Per Common Share				
Primary	\$ (0.01)	\$ 0.01	\$ (0.01)	\$ 0.01
Fully Diluted	\$ (0.01)	\$ 0.01	\$ (0.01)	\$ 0.01

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Repro-Med Systems, Inc. And Subsidiary
Statements Of Cash Flows

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For The Six Months Ended
Aug 31,1998 Aug 31,1997

Cash Flows From Operating Activities

<S>	<C>	<C>
Net Income (Loss)	\$ (133,619)	\$ 196,069

Adjustments To Reconcile Net Income To

Net Cash Provided By Operating Activities:		
Income (Loss) Of Minority Interests	(39,979)	191,987
Depreciation and Amortization	78,760	64,324
(Increase) Decrease Short-term Investments	279,776	60,377
Decrease (Increase) In Accounts Receivable	(6,982)	(669,353)
Decrease (Increase) In Inventory	(118,483)	(151,644)
Decrease (Increase) In Prepaid Expenses		

And Other Receivables	(1,211)	11,728
Decrease (Increase) In Deferred Taxes	(49,373)	(53,168)
Increase (Decrease) In Accounts Payable	(56,415)	(21,543)
Increase (Decrease) In Other Current Liabilities	(63,188)	114,468
	-----	-----
Net Cash Provided By Operating Activities	(110,714)	(256,755)
	-----	-----
Cash Flows From Investing Activities		
(Acquisition) of Property and Equipment	(32,533)	(124,638)
(Acquisition) of Other Assets	(245)	(3,440)
	-----	-----
Net Cash (Used) by Investing Activities	(32,778)	(128,078)
	-----	-----
Cash Flows From (Used By) Financing Activities		
Proceeds From Term-loan	0	250,000
Proceeds (Repayment) Line Of Credit	120,000	85,000
Repayment Of Mortgage and Term-loan	(41,910)	(8,771)
Preferred Stock Dividend	(4,000)	(4,000)
	-----	-----
Net Cash Provided (Used) by Financing Activities	74,090	322,229
	-----	-----
Net Increase (Decrease) In Cash and Cash Equivalents	(69,402)	(62,604)
Cash and Cash Equivalents - Beginning of Period	160,567	98,336
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Cash and Cash Equivalents - End of period	\$ 91,165	\$ 35,732
Supplementary Data - Interest Paid	\$ 62,887	\$ 49,418

Repro-Med Systems, Inc. And Subsidiary

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Reference is made to Notes to Financial Statements included in the Company's Annual Report),

(1) Management's Statement

The financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in the financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading. It is suggested that these financial statements be read in conjunction with the financial statements and the notes thereto included in the Company's latest annual report on Form 10-KSB.

PART I, Item 2

Repro-Med Systems, Inc. And Subsidiary

Management's Discussion and Analysis of Financial Condition and Results of Operations for use with 10-QSB for the Quarter Ended August 31, 1998

Capital Resources and Liquidity

Cash and equivalents on a consolidated basis were \$91,165 at August 31, 1998, as compared to \$35,732 at August 31, 1997. Cash and equivalents includes cash of the Company's subsidiary, Gamogen, Inc., of \$16,227 at August 31, 1998, and \$6,185 at August 31, 1997.

Net working capital on a consolidated basis at August 31, 1998 was \$853,902, as compared to \$1,076,801 at February 28, 1998 and \$1,900,877 at August 31, 1997. Net working capital included Gamogen, Inc. net working capital of \$437,406 at August 31, 1998, \$524,059 at February 28, 1998 and \$606,715 at August 31, 1997.

In the six month period ended August 31, 1998, the Company's liquidity

declined as reflected in the decrease in its net working capital of \$222,899, or 21%, versus the balance at February 28, 1998 of \$1,076,801. The six month decrease in net working capital of \$222,899 resulted primarily from \$41,910 in scheduled repayments of long-term debt, \$32,533 in purchases of production tooling for the Freedom60 Syringe Infusion System and the OTC vacuum device (see comments below) and the effect of the Company's pre-tax loss for the six months ended August 31, 1998 of \$182,242.

Versus the balance at August 31, 1997 the Company's net working capital decreased \$1,046,975 due to long-term debt repayments of \$58,773, purchase of production tooling for new products, and the Company's pre-tax losses for third and fourth quarters of the year ended February 1998 which totaled \$767,344 and Company's pre-tax loss for the six months ended August 31, 1998 of \$182,242.

The Company has developed a non-electric, portable I.V. delivery system, trade-named the Freedom60 Syringe Infusion System ("Freedom60 System") which employs a unique pump, standard syringes, and proprietary disposable tubing resulting in a very low cost per infusion. The Company has secured the necessary FDA approvals on the Freedom60 System and completed product engineering, the purchase of production tooling and component parts inventory, and long-term supply agreements for the syringe and disposable tubing. The Company initiated production of the Freedom60 System in April 1997. In May 1997 the Company initiated advertising in US infusion medical journals and promotion at various US and international trade expositions. Effective July 1997, the Company entered into an agreement with a large organization of independent US medical equipment and supply dealers for the exclusive distribution rights for the Freedom60 System in certain US medical markets, including hospitals, nursing homes, and home infusion service providers. No minimum purchase commitments were required under this agreement, however, the agreement included, as a condition to maintaining these exclusive distribution rights, minimum dealer purchase volumes of infusion pumps and disposable syringe/tubing sets, beginning July 1997. Due to low dealer purchase volumes, effective May 11, 1998 Repro-Med terminated this exclusive distribution agreement. Repro-Med has retained certain of these dealers in certain regions of the US and is seeking alternative distribution in other areas. There can be no guarantee that the dealers retained or new dealers will be successful in marketing and selling of the Freedom60 Syringe I.V. Infusion System. In April 1998, the Company hired and appointed a sales manager experienced in the infusion market to direct and support its US distribution and sales of its infusion products. The Company is exploring various other options for marketing and distribution of the Freedom60 Syringe Infusion System but has not yet finalized its plans. There can be no guarantee, however, that the Company will be successful in establishing distribution of the Syringe I.V. Infusion System and that if distribution is established that the Company will be successful in marketing and selling of the device.

In the fiscal year ended February 28, 1998, the Company developed a medical device for an OEM customer, Mission Pharmacal ("Mission"), a San Antonio based manufacturer of pharmaceuticals and medical devices, based on the Company's suction technology. The Company's agreement with Mission includes advance payments to help defer Company expenditures for engineering and production tooling costs related to the development of the medical suction device. As of August 31, 1998 the Company has received advance payments totaling \$93,030. Based on its agreement with Mission repayment of these advances was contingent on purchase of a certain minimum quantity of the OEM medical suction device by September 1998. As of October 10, 1998 Mission had not purchased its minimum requirement and had previously advised the Company that it would not purchase the minimum. As a result Mission has forfeited the advance payments of \$93,030. In the quarter ended August 31, 1998 the Company reduced its other current liability by \$93,030 to reflect elimination of its liability for these advances and recorded other income and reduced research and development costs to reflect income from the payment of these advances.

Under the Company's agreement with Mission, the Company will manufacture and sell this medical suction device to Mission. The Company initiated production of the OEM medical suction device in September 1997 and initiated shipments in November 1997. Total sales in the fiscal year ended February 1998 of the OEM medical suction device were \$122,511. Total sales

in the three month period ended August 31, 1998 of the OEM medical suction device were \$118,800. Total sales in the six month period ended August 31, 1998 of the OEM medical suction device were \$360,800. The OEM medical suction device sold to Mission is purchased for distribution in the impotence vacuum device market.

In the past year, impotence vacuum devices have seen increased competition from new pharmaceutical products, specifically a urethral suppository trade named Muse, introduced in May 1997, and an orally administered pill trade named Viagra, introduced in March 1998. Muse, manufactured and sold by Vivus, Inc, was highly successful in 1997. Since its introduction in March 1998, Viagra has supplanted Muse, accounting for an estimated 95% of newly issued prescriptions for impotence medications. It is too early to predict the impact of Viagra on the impotence vacuum device market. While Viagra has at least temporarily substantially reduced sales of the impotence vacuum devices, it has significantly increased public awareness of impotence problems in general. Depending on Viagra's clinical effectiveness and reimbursement policies adopted by healthcare insurers, the introduction of Viagra may on a longer term basis, stimulate, or at least not interfere with the market for the Company's OEM impotence vacuum devices.

Due to market conditions including the introduction of Muse and Viagra, Mission, as of May 1998, had significant inventory of the OEM vacuum erection device. As a result, Mission negotiated with the Company to continue to purchase components and assemble product, hold Mission product at the Company's Chester facility, and bill Mission, at the reduced purchase rate of 1,800 units or \$39,600 in sales per month, through June 1999, under 30 day payment terms. As of August 1998 the Company has recorded sales of \$158,400 under this arrangement and Mission has timely remitted payment for these purchases. The Company has purchased components for these \$158,400 in sales, but pending certain changes in the OEM medical suction device subsequently requested by Mission, assembly of the device by Repro-Med has been delayed until these changes are resolved. The Company has recorded charges for the component cost of these sales and the anticipated assembly cost of the product for the portion of the sales recorded but not assembled. The Company anticipates resumption of assembly of the OEM medical suction device in the quarter ended November 1998.

Based on the revised purchase quantities negotiated with Mission, which have taken into effect the anticipated impact of Viagra and Mission's current inventory of this product, and contingent on the successful marketing of the device by Mission, the Company anticipates revenue of approximately \$550,000 from the sale of this device in the fiscal year ended February 1999, an increase of approximately \$427,000 versus the fiscal year ended February 28, 1998. There can be no guarantee, however, that Mission will be successful in marketing of the device or that sales of vacuum erection devices can recover from the impact of Viagra. The Mission OEM vacuum erection device may compete with the Company's other OEM products, but in management's opinion will not directly reduce sales of other OEM products.

In February 1998, the Company initiated the development of a vacuum erection device and constriction ring devices for vacuum treatment of impotence. These devices will be targeted at both impotent men and men seeking to enhance natural or induced erections and sexual performance. According to published reports, it is estimated that in the United States there are 30 million men who suffer impotence with approximately 3 million currently treated by approved prescription treatments, including vacuum therapy. The Company's devices will offer convenient, highly effective treatments for impotence and for individuals seeking sexual improvement from natural or induced erections, and will be sold on an OTC basis. In June 1998 the Company received approval of its 510(k) application to the FDA which allows the Company to market these devices, including over-the-counter sale ("OTC"). The Company completed development and initiated production of its OTC-version vacuum erection device in September 1998 and anticipates completion of the constriction ring devices in October. The Company is in the process of developing distribution for these devices, but has not finalized its plans.

In October 1997, the Company submitted to the FDA a 510(k) application to market a reusable resuscitator ("resuscitator"). This 510(k) application was approved by the FDA in June 1998. This product, developed by a Taiwanese medical device and component supplier, will be marketed primarily

in the US emergency medical (ambulance) and homecare marketplace and in certain foreign countries. Tradenamed the Plus resuscitator, this respiratory device combines premium features in a low cost unit. The Plus resuscitator is used to replace or assist normal breathing in patients suffering from respiratory arrest or, especially in the home, as a backup for ventilator assisted patients. The reusable resuscitator is sold through many of the same distributors currently marketing the Company's Res-Q-Vac suction system. The Company initiated sales of this product in the month of August 1998. Total sales in August 1998 of the reusable resuscitator were \$11,211.

On July 10, 1993 Gamogen acquired the rights to an Oral Treatment for Male Impotence developed by Dr. Zorngiotti. On April 12, 1994 the Board of Directors approved and on April 14, 1994 Gamogen signed with Zonagen, a small US based biotechnology company, an agreement under which Zonagen acquired all rights to Gamogen's Oral Treatment for Male Impotence ("Impotence Agreement"). In exchange for the above rights Gamogen received from Zonagen \$100,000 in cash and, subject to certain FDA approvals and Gamogen's agreement not to compete, future payments of \$200,000 in restricted common stock of Zonagen, and royalties on Zonagen's future sales of the Oral Treatment. In the year ended February 1995 Gamogen recorded income from the Impotence Agreement of \$47,107 (\$100,000 in licensing payments made by Zonagen less related expenses of \$52,893). In the year ended February 1996 no payments were received by Gamogen under the Impotence Agreement.

On May 28, 1996 a stock payment was received by Gamogen in the form of 19,512 restricted common stock shares of Zonagen in accordance with certain non-compete terms of the Impotence Agreement. On June 20, 1996 Gamogen sold the 19,512 restricted shares to a small group of private investors for \$87,800, approximately 50% of the then NASDAQ market price for Zonagen, Inc. non-restricted common stock.

On January 24, 1997 the Board of Directors approved and signed with Zonagen a conditional amendment to the Impotence Agreement granting Zonagen the right ("Option") to amend the Impotence Agreement eliminating the following: 1) Gamogen's rights to royalties on Zonagen's future sales of the Oral Treatment; 2) Gamogen's rights to market the Oral Treatment in countries where Zonagen does not timely obtain regulatory approval for and commence marketing of the Oral Treatment.

The Option was conditioned on the payment to Gamogen the amount of \$750,000 ("Option Price") if the Option were exercised by January 24, 1998 less any Maintenance Payments (see below) received by Gamogen. The Option included increases in the Option Price for later exercise of the Option through January 24, 2000.

Under the conditional amendment Zonagen was granted the option, provided however, that Zonagen make the following payments ("Maintenance Payments") in cash to Gamogen: \$75,000 upon the execution of the conditional amendment and \$75,000 on each July 24 and January 24 which occurs after the execution of the conditional amendment and before Zonagen's exercise of the Option. On January 24, 1997 Gamogen received from Zonagen the initial Maintenance Payment of \$75,000 which Gamogen recorded as licensing income. In July 1997 Gamogen received a second maintenance payment of \$75,000 under the conditional amendment.

In August 1997 Gamogen negotiated with Zonagen for revision to the Conditional Amendment Number 1 of The Assignment Agreement. In September 1997 the Board of Directors approved and signed with Zonagen a conditional amendment, Amendment Number 2 to the Assignment Agreement, establishing an option price of \$708,000 if the option were exercised on or before September 30, 1997. On September 30, 1997 Gamogen received payment from Zonagen for \$558,000 which resulted from the sale of the impotence oral treatment for \$708,000 reduced by credits for maintenance payments previously received of \$150,000. As a result of this payment Zonagen has exercised the Option and Gamogen has effectively sold its interest in this product and is not entitled to further payments under the Assignment Agreement and its amendments.

Beyond the above items, the Company's ability to increase its revenue and develop other new products is primarily based on capital it derives from current operations.

On April 18, 1995 Repro-Med executed a formal Contract Of Sale with Key Bank of New York ("Key Bank") on a facility in Chester, NY ("Chester facility") for the purpose of housing all operations of Repro-Med, Gamogen, and Gyneco. The purchase was completed on April 30, 1996. The price for the facility was \$1,030,000. The purchase of the Chester facility was financed in part by a \$900,000 mortgage loan from Key Bank. The mortgage is a 10 year loan with a 20 year amortization rate and interest at a rate of 8.82% for years 1-5 and for years 6-10 the Key Bank base rate plus 0.5. Effective December 1997 the Company entered into an interest-swap agreement with Key Bank which reduced the effective interest rate on the mortgage to a fixed rate of 8.46% through April 2006. The annual mortgage payment for the fiscal year ended February 1999 including principal and estimated interest of \$72,000, is approximately \$106,500, payable in monthly installments. For the three months ended August 31, 1998 a total of \$17,037 in interest expense on the mortgage was recorded. For the six months ended August 31, 1998 a total of \$31,703 in interest expense on the mortgage was recorded. Total mortgage principal payments for the three months ended August 31, 1998 were \$8,364. Total mortgage principal payments for the six months ended August 31, 1998 were \$16,728. As of February 28, 1998 a total of \$142,534 in mortgage interest was recorded. Total principal payments made as of February 28, 1998 were \$28,674. A portion of the Chester facility is leased to Key Bank on a net/net/net rent basis for 20 years at annual rent of \$86,100 for years 1 through 10 and \$99,990 for years 11 through 20. As of February 28, 1998 a total of \$158,089 in rent, exclusive of property tax rent allocations have been paid by Key Bank. For the three months ended August 31, 1998 a total of \$21,525 in rent, exclusive of property tax rent allocations have been paid by Key Bank. For the six months ended August 31, 1998 a total of \$43,050 in rent, exclusive of property tax rent allocations have been paid by Key Bank. The lease contract required an \$86,100 security deposit from Key Bank and an additional rent allocation to Key Bank of 35% of all property tax payments. Key Bank intends to maintain local branch operations in the leased portion of the building. The new facility has improved Repro-Med and Gyneco manufacturing efficiencies and provided additional space for expansion of operations. The total cash expenditure in the fiscal year ended February 1996 for this real estate purchase was \$78,736, which included a \$55,000 deposit. The total cash expenditure, net of the mortgage proceeds of \$900,000, in the fiscal year ended February 1997 for this real estate purchase and certain capital improvements, and other related legal and engineering costs was \$227,643.

In a transaction related to the purchase of the Chester facility on April 30, 1996, the Company secured from Key Bank of New York a line of credit of \$300,000. On December 1, 1997, the Company secured from Key Bank of New York a \$300,000 five-year term loan and a new line of credit of \$500,000. At February 28, 1998 the Company had an outstanding balance of \$291,606 on the 5-year term loan and \$360,000 on the line of credit. At August 31, 1998, the Company had an outstanding balance of \$262,227 on the 5-year term loan and \$480,000 on the line of credit.

The proceeds of the term-loan were used to pay \$250,000 of the outstanding balance of the previous line of credit of \$260,000. The interest rate on the term loan is fixed at an annual rate of 8.43%. Principal payments on the term loan are monthly beginning January 1, 1998 at a rate of \$4,197 per month, plus accrued interest to date. The interest rate on the line of credit is prime rate less one-quarter of one percent (currently 8.25% per annum).

The Company's mortgage and bank loans include negative covenants and cessation of advances and related events of default and financial covenants, certain of which are listed below.

NEGATIVE COVENANTS:

Borrower covenants and agrees with Lender that while this Agreement is in effect, Borrower shall not, without the prior written consent of Lender:

Indebtedness and Liens. (a) Except for trade debt incurred in the normal course of business and indebtedness to Lender contemplated by this Agreement, create, incur or assume indebtedness for borrowed money, including capital leases, (b) except as allowed as a Permitted Lien, sell, transfer, mortgage, assign, pledge,

lease, grant a security interest in, or encumber any of Borrowers assets, or (c) sell with recourse any of Borrowers accounts, except to Lender.

Continuity of Operations. (a) Engage in any business activities substantially different than those in which Borrower is presently engaged, (b) cease operations, liquidate, merge, transfer, acquire or consolidate with any other entity, change ownership, change its name, dissolve or transfer or sell Collateral out of the ordinary course of business, (c) pay any dividends on Borrowers stock (other than dividends payable in its stock), provided, however that notwithstanding the foregoing, but only so long as no Event of Default has occurred and is continuing or would result from the payment of dividends, if Borrower is a Subchapter S Corporations (as defined in the Internal Revenue Code of 1986, as amended), Borrower may pay cash dividends on its stock to its shareholders from time to time in amounts necessary to enable the shareholders to pay income taxes and make estimated income tax payments to satisfy their liabilities under federal and state law which arise solely from their status as Shareholders of a Subchapter S Corporation because of their ownership of shares of stock of Borrower, or (d) purchase or retire any of Borrowers outstanding shares or alter or amend Borrower's capital structure.

Loans, Acquisitions and Guaranties. (a) Loan, invest in or advance money or assets, (b) purchase, create or acquire any interest in any other enterprise or entity, or (c) incur any obligation as surety or guarantor other than in the ordinary course of business.

CESSATION OF ADVANCES. If Lender has made any commitment to make any Loan to Borrower, whether under this Agreement or under any other agreement, Lender shall have no obligation to make Loan Advances or to disburse Loan proceeds if: (a) Borrower or any Guarantor is in default under the terms of this Agreement or any of the Related Documents or any other agreement that Borrower or any Guarantor has with Lender, (b) Borrower or any Guarantor becomes insolvent, files a petition in bankruptcy or similar proceedings, or is adjudged a bankrupt; (c) there occurs a material adverse change in Borrowers financial condition, in the financial condition of any Guarantor, or in the value of any Collateral securing any Loan; (d) any Guarantor seeks claims or otherwise attempts to limit, modify or revoke such Guarantors guaranty of the Loan or any other loan with Lender; or (e) Lender in good faith deems itself insecure, even though no Event of Default shall have occurred.

EVENTS OF DEFAULT. Each of the following shall constitute an Event of Default under this Agreement:

Default on Indebtedness. Failure of Borrower to make any payment when due on the Loans.

Other Defaults. Failure of Borrower or any Grantor to comply with or to perform when due any other term, obligation, covenant or condition contained in this Agreement or in any of the Related Documents, or failure of Borrower to comply with or to perform any other term, obligation, covenant or condition contained in any other agreement between Lender and Borrower.

Default in Favor of Third Parties. Should Borrower or any Grantor default under any loan, extension of credit, security agreement, purchase or sales agreement, or any other agreement, in favor of any other creditor or person that may materially affect any of Borrowers property or Borrowers or any Grantors ability to repay the Loans or perform their respective obligations under this Agreement or any of the Related Documents.

False Statements. Any warranty, representation or statement made or furnished to Lender by or on behalf of Borrower or any Grantor under this Agreement or the Related Documents is false or misleading in any material respect at the time made or furnished, or becomes false or misleading at any time thereafter.

Defective Collateralization. This Agreement or any of the Related Documents ceases to be in full force and effect (including failure of any Security Agreement to create a valid and perfected Security Interest) at any time and for any reason.

Insolvency. The dissolution or termination of Borrowers existence as a going business, the insolvency of Borrower, the appointment of a receiver for any part of Borrowers property, any assignment for the benefit of creditors, any type of creditor workout, or the commencement of any proceeding under any bankruptcy or insolvency laws by or against Borrower.

Creditor or Forfeiture Proceedings. Commencement of foreclosure or forfeiture proceedings, whether by judicial proceeding, self-help repossession or any other method, by any creditor of Borrower, any creditor of any Grantor against any collateral securing the Indebtedness, or by any governmental agency. This includes a garnishment, attachment, or levy on or of any of Borrowers deposit accounts with Lender However this Event of Default shall not apply if there is a good faith dispute by Borrower or Grantor, as the case may be, as to the validity or reasonableness of the claim which is the basis of the creditor or forfeiture proceeding, and if Borrower or Grantor gives Lender written notice of the Creditor or forfeiture proceeding and furnishes reserves or a surety bond for the creditor or forfeiture proceeding satisfactory to Lender.

Events Affecting Guarantor. Any of the preceding events occurs with respect to any Guarantor of any of the Indebtedness or any Guarantor dies or becomes incompetent, or revokes or disputes the validity of, or liability under, any Guaranty of the Indebtedness. Lender, at its option, may, but shall not be required to, permit the Guarantors estate to assume unconditionally the obligations arising under the guaranty in a manner satisfactory to Lender, and, in doing so, cure the Event of Default.

Change in Ownership. Any change in ownership of twenty-five percent (25%) or more of the common stock of Borrower.

Adverse Change. A material adverse change occurs in Borrower s financial condition, or Lender believes the prospect of payment or performance of the Indebtedness is impaired.

Insecurity. Lender, in good faith, deems itself insecure.

Right to Cure. If any default, other than a Default on Indebtedness, is curable and if Borrower or Grantor, as the case may be, has not been given a notice of a similar default within the preceding twelve (12) months, it may be cured (and no Event of Default will have occurred) if Borrower or Grantor, as the case may be, after receiving written notice from Lender demanding cure of such default: (a) cures the default within fifteen (15) days; or (b) if the cure requires more than fifteen (15) days, immediately initiates steps which Lender deems in Lenders sole discretion to be sufficient to cure the default and thereafter continues and completes all reasonable and necessary steps sufficient to produce compliance as soon as reasonably practical.

FINANCIAL COVENANTS (YEARS 2002-2006). The following covenant will be in effect for years six (the year 2002) through ten of the Loan and will be tested annually based on fiscal year end financial statements.

Minimum Debt Coverage Ratio (DCR) of 1.50X, defined as profit before taxes (PBT) plus interest (I) expense plus depreciation (D) divided by the sum of the current portion of long term debt (CPLTD) plus interest expense (I):

$$\text{DCR} = \frac{\text{PBT} + \text{I} + \text{D}}{\text{CPLTD} + \text{I}}$$

The Osbon Medical Systems division ("Osbon") of Imagyn Medical Inc.("Imagyn"), formerly Urohealth Systems, Inc., OEM product purchases represented 21% of the Company's total sales for the fiscal year ending February 1998. In the fiscal year ended February 1997 the Osbon corporation's OEM product purchases represented 61% of the Company's total sales.

Osbon markets the Company's OEM products in the impotence vacuum device market. Management believes that Osbon presently controls a substantial portion of the impotence vacuum device market. Other products have recently been developed for Osbon which compete with the Company's current OEM

products and are anticipated to be manufactured and marketed directly by Osbon. These new products were introduced by Osbon in direct competition to the Company's OEM products in June 1996 and are sold under the trade name "Esteem" ("Esteem products"). As a result the Company has seen a decline in sales of its OEM products to Osbon. Sales of OEM products to Osbon for the fiscal year ended February 1997 were \$1,468,715, a decline of \$676,008, or 32%, from the previous fiscal year. For the fiscal year ended February 1998, sales to Osbon declined to \$459,667. The sharp decline in sales to Osbon in the fiscal year ended February 28, 1998 was due to three factors: 1) introduction of the Esteem products in fiscal 1997, 2) overstocking by Osbon of the OEM products in fiscal 1997 which impacted sales in the first quarter of fiscal 1998, and 3) an overall decline in Osbon sales in the impotence vacuum device market in the third and fourth quarters of fiscal 1998. Osbon reported a decline of over 30% in its total sales of all vacuum devices in the final two calendar quarters of 1997. As a result Repro-Med did not sell any OEM products to Osbon from November 1997 through March 1998. The overall decline in Osbon sales in the impotence vacuum device market in the third and fourth quarters of fiscal 1998 was due to a decrease in demand for vacuum devices due to increased competition from new pharmaceutical products, specifically a urethral suppository tradenamed Muse introduced in May 1997 and an orally administered pill tradenamed Viagra, introduced in March 1998. Muse, manufactured and sold by Vivus, Inc, was highly successful in 1997. Since its introduction in March 1998, Viagra has supplanted Muse, accounting for an estimated 95% of newly issued prescriptions for impotence medications. Viagra is manufactured and sold by Pfizer, Inc. It is too early to predict the impact of Viagra on the impotence vacuum device market. While Viagra has at least temporarily substantially reduced sales of the impotence vacuum devices, it has significantly increased public awareness of impotence problems in general. Depending on Viagra's clinical effectiveness and reimbursement policies adopted by healthcare insurers, the introduction of Viagra may on a longer term basis, stimulate, or at least not interfere with the market for the Company's OEM impotence vacuum devices. Sales of OEM products to Osbon in the three month period ended August 31, 1998 were \$0. Sales of OEM products to Osbon in the six month period ended August 31, 1998 were \$103,008, or 10% of total Company sales. Repro-Med sales of OEM products to Osbon in the three month period ended August 31, 1997 were \$159,840, or 38% of product sales. Repro-Med sales of OEM products to Osbon in the six month period ended August 31, 1997 were \$271,725, or 36% of product sales. Based on orders to-date and discussions with Osbon concerning anticipated purchases, and considering the reduced level of inventory held at Osbon, management estimates that sales to Osbon in the fiscal year ended February 1998 may be approximately 30% higher as compared to fiscal 1999. However, on October 9, 1998 in a public press release Imagyn announced the sale of its impotence product line to Timm Research of Eden Prairie, Minnesota. In the press release Imagyn announced that it expects to close on this sale in 30 days. Management has no further information on this sale nor its effect on sales of OEM products to Osbon or Timm Research Company.

Due to Osbon's continuing and projected significant operating losses, high debt level, and unfavorable credit rating, and announcements by Imagyn concerning its financial condition and liquidity, Repro-Med management is cautious concerning Osbon and Imagyn's financial viability. At February 28, 1998, the Company's account receivable from Osbon were \$80,843. This account receivable was for shipments made to Osbon in December 1997. Partial payments on this account receivable of \$80,843 were made by Osbon in March and April 1998 with final payment made on May 18, 1998. As of August 31, 1998 account receivable from Osbon were \$77,008. The August 31, 1998 account receivable was for shipments totaling \$103,008 made to Osbon in April and May 1998 reduced by partial payments received in subsequent months. Based on Osbon's recent payment history, discussions with Osbon concerning ongoing sales by Osbon of the OEM products, and considering recent announcements by Imagyn concerning its liquidity and financing, the Company anticipates that the receivable balance at August 31, 1998 of \$77,008 will be paid in full and has not established a bad debt reserve for this receivable. As of October 10, 1998 the \$77,008 account receivable at August 31, 1998 was reduced by subsequent payments from Osbon to a balance owing of \$15,000.

During the twelve month period ended March 1996, the Company, acting in accordance with its written agreement with Osbon for the manufacture by Repro-Med of the Esteem products ("Esteem Agreement"), cooperated in and provided extensive work in testing, validation, design analysis and problem

solving, prototyping and generating and providing information concerning performance and improvements to the Esteem products design. In furtherance of the Esteem Agreement Repto-Med provided Osbon related information concerning Repto-Med's proprietary product design, materials, and manufacturing processes. Management believes that Repto-Med's assistance was vital to Osbon's attempts to complete the design and facilitate the timely manufacture of the Esteem products. Throughout this time period the Company advised Osbon of numerous engineering design faults related to the manufacturability, quality, and customer use of the Esteem products which Repto-Med had discovered through its testing and validation work on the Esteem products. These faults were primarily the result of either design specifications provided Osbon by its contract engineers or other items initiated by Osbon. A number of these faults were significant and resulted in delays throughout the program. In March 1996 the Company forthrightly advised Osbon that, based on the Company's current knowledge of the status of the design, that confirmation of certain production scheduling requested by Osbon was unrealistic and could not reasonably be achieved, namely the production and delivery of 7,000 Esteem products by May 15, 1996. In April 1996 Osbon advised that it was withdrawing its commitment to Repto-Med for manufacture of the Esteem products and had secured

other options for manufacture of these products. No prior notice was provided the Company by Osbon. Despite repeated requests to Osbon the Company has not received an explanation for this action. The Company has advised Osbon that Repto-Med is due compensation for its work to-date on the Esteem products and for use of its proprietary design and manufacturing information. The Company has also advised Osbon that Repto-Med is available to initiate the manufacture the Esteem products in accordance with its written agreement. The Company intends to seek to resolve these matters on an amicable basis with Osbon. To date no resolution has been agreed to. Osbon remains a significant and important customer of Repto-Med.

Management believes that the Company's revenues will increase due to growth in sales of the Res-Q-Vac and Syringe I.V. Infusion System, market introduction of its three new products (OTC vacuum device, OTC constriction rings and the reusable resuscitator) and also, contingent on the effect of Viagra, Muse, and other new products on the impotence vacuum device market, increased sales of OEM products to Osbon or Timm Research Company and Mission. Management believes that the Company can expand, albeit at a limited pace, on the basis of currently available funds which include working capital of \$853,902 and cash flow derived from operations. Management anticipates that the Company's total cash position will continue to decline during fiscal 1999, due to increases in inventory and accounts receivable from increasing sales, new product related spending, and scheduled long-term debt repayment of approximately \$105,000. Due primarily to the significant decline in sales of OEM products to Osbon the Company recorded a large operating loss in the fiscal year ended February 1998. The operating loss in the fiscal year ended February 1998 was increased as the Company maintained staff and incurred added expenses and capital spending to support anticipated sales of new products.

The large operating loss and capital spending for new products in the fiscal year ended February 1998 generated a significant negative cashflow. Additionally a significant increase in inventory, due primarily to the Company's new Freedom60 I.V. and Mission OEM vacuum device, resulted in increased borrowing under the Company's bank line of credit. These items have severely reduced the Company's liquidity and available cash to expand operations and improve profitability. The Company recorded a loss of \$133,619 in the six month period ended August 31, 1998. This loss is due in part to the Company maintaining staff and expense spending to support anticipated sales of its new products. The Company has taken actions to reduce expenses and effected certain staff reductions in May and June 1998. To further conserve cash, the Company is limiting inventory for the OTC vacuum erection device until firm sales orders are secured and is investigating other means of increasing cash flow, including further reducing operating costs and deferring non-essential expenditures. The expense and staff reductions taken to date (see above) are not sufficient to return the Company to consistent profitability. The Company expects, however, that when coupled with anticipated increases in new product sales, these expense and staff reductions, will enable the Company to return to profitable levels in the fourth quarter of the current fiscal year. However, if no significant increase in product sales versus current levels is seen, then management will have to consider additional steps to attempt

to return the Company to profitability. In addition, management is seeking additional sources of capital in order to enable the Company to continue its product development efforts, market its products more aggressively, and accelerate a return to consistent profitability. In its efforts to expand its operations to a level to return the Company to profitability, the Company is continuing development of new products. However, cash and other working capital limitations may inhibit development and marketing of these new products, which also face risks inherent in bringing new medical devices to market. In particular, due to the significant inventory investment required, marketing of the OTC vacuum erection and constriction ring devices and resuscitator may be restricted.

Any statements which are not historical facts contained in this report are forward looking statements that involve risks and uncertainties, including but not limited to those relating to the uncertainty of expected purchases of OEM products by Osbon, its successor, or Mission, other unexpected increases or decreases in sales or manufacturing costs of the Company's products, market acceptance and product demand for the Company's Syringe I.V. Infusion System, OTC vacuum erection and constriction ring devices, and resuscitator, uncertainty related to Food and Drug Administration or other government regulation, and other risks identified in the Company's Securities and Exchange Commission filings.

Results of Operations

Results For Three Months Ended August 31, 1998 As Compared With Three Months Ended August 31, 1997:

In the three months ended August 31, 1998 the loss from operations was \$147,414 as compared to income from operations of \$243,486 in the three months ended August 31, 1997, an decline of \$390,900. The decline of \$390,900 resulted primarily from \$708,000 in revenues from sale of the Company's impotence treatment technology in the quarter ended August 31, 1997 which did not repeat in the quarter ended August 31, 1998. Selling, general, and administrative expenses were \$292,040, a decrease of \$10,449, versus the same quarter of the prior year, due primarily to decreased marketing and administrative costs. Research and development increased \$3,952 to \$24,440 due to product development expenses. Depreciation and amortization increased \$7,909 to \$39,380 due to depreciation of production tooling for the Freedom60 and OEM vacuum products.

In the quarter ended August 31, 1998, the Company's net loss was \$147,414, as compared to net income of \$243,486 in the quarter ended August 31, 1997. The loss per common share was \$0.01 as compared to income per share of \$0.01 in the fiscal quarter ended August 31, 1997.

Results For Six month period Ended August 31, 1998 As Compared With Six month period Ended August 31, 1997:

In the six month period ended August 31, 1998 the loss from operations was \$133,619 as compared to income from operations of \$196,069 in the six month period ended August 31, 1997, an decline of \$329,688. The decline of \$329,688 resulted primarily from \$708,000 in revenues from sale of the Company's impotence treatment technology in the six month period ended August 31, 1997 which did not repeat in the six month period ended August 31, 1998. Selling, general, and administrative expenses were \$575,954, a decrease of \$19,651, versus the same six month period of the prior year, due primarily to decreased marketing and administrative costs. Research and development increased \$21,891 to \$83,115 due to product development expenses. Depreciation and amortization increased \$14,436 to \$78,760 due to tooling for the Freedom60 and OEM vacuum products.

In the six month period ended August 31, 1998, the Company's net loss was \$133,619, as compared to net income of \$196,069 in the six month period ended August 31, 1997. The loss per common share was \$0.01 in the current six month period as compared to income per share of \$0.01 in the six month period ended August 31, 1997.

SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities

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